

# The UPSCO Sales Team

UPSCO Incorporated was established in 1965 as a manufacturer of prefabricated meter sets for the natural gas industry. We've since expanded our role of supplier to encompass all utility industries in the US and Europe. Our headquarters are in the scenic Finger Lakes region of Central New York and our regional offices are in the Northeastern and Midwestern US and in the United Kingdom.



## Corporate

**Dan Pajak:** President

**Andrew Boos:** Executive VP and GM

**Kevin Arnold:** Inside Sales Specialist

**Steve Belt:** Utility Technology Specialist

**Julie Burhans:** Inside Sales Specialist

**Linda Chandler:** Administration / Receivables

**Mark Crannell:** Equipment Support

**Stan Falise:** Director of Technical Services

**Jennifer Galt:** Operations Support

**Melissa Gingrich:** Logistics and Scheduling Supervisor

**Sean Guido:** Operations Manager

**Keisha Marcellus:** Administrative Assistant

**Sherry Musso:** Administration / Payables

**David Langtry:** Training and Technical Specialist

**Gary Lash:** Equipment Manager

**Steve Sharpsteen:** Equipment Specialist

**Mark Techmanski:** Controller

**Adrienne Ward-Hertel:** Procurement Manager

